

ABOUT KIM

The Institute has strategically established its presence in almost all major towns in Kenya with an objective of giving Kenyans access to management education and membership services towards professional and institutional growth.



KIM CPD GUIDE

| Activity | Duration (No. Of Hours) | CPD Points Awarded |
|------------------------|-------------------------|--------------------|
| Management Forums | 3 Hours | 2 CPD Points |
| Annual General Meeting | 3 Hours | 2 CPD Points |
| Half day Training | 3 Hours | 2 CPD Points |
| Full Day Training | 8 Hours | 3 CPD Points |
| Full Day Conference | 8 Hours | 4 CPD Points |

Sample Computation

3 days Training = 3 CPD Points by 3 days = 9 Points

3 Day Conference i.e 4 CPD point by 3 days = 12 Points

Word from the ED/CEO



The Kenya Institute of Management dates back to 1954. Throughout its history, KIM has embodied its mission to steer and champion excellence, integrity, and competitiveness in individuals and organizations throughout Africa and beyond.

KIM started as a membership organization for farmers in Kericho before independence as they sought to empower themselves and benefit from collaboration. It then morphed into a capacity-building institution and started training individuals and corporates in the 1970s. Since then, we have trained thousands of individuals and corporates on best practices in leadership and management.

OUR ACADEMIC PROFILE

As a trusted institute of management, we are home to 14 branches across the country, with over 70,000 graduates. We offer high quality, open programs, bespoke in-house training programs as well as consultancy services across the continent and beyond. We offer Certificate and Diploma programs in management and leadership, KASNEB and IHRM courses as well as other capacity-building programs. KIM's curricular is Technical, Vocational Education and Training (TVET) Authority and Curriculum Development and Certification Council (CDACC) approved - a move aimed at improving the quality and relevance of our training programmes.

The Institute has a rich Membership portfolio with over 8,000 registered members. The membership entails benefits that are tailored to suit professionals from across diverse sectors. We urge you to come and partner with us for quality and world-class capacity building programs, our membership, and business improvement processes.

TRAINING AND CONFERENCE UNIT

The KIM Training and Conferences Unit was set up to address the growing need for continuous management and leadership development due to the rapid changes in management and leadership trends in Kenya, the East African region, and globally.

TRAINING EXPERIENCE

KIM has undertaken a major risk assessment exercise for all aspects of the Institution's life ahead of the start of the 2021 training calendar. The Institute is clear that its number one priority and responsibility is to protect the health and safety of the entire KIM community.

Aligned to this, we are evolving our thinking on the delivery of training. KIM has approved its new hybrid teaching and learning model for this coming training year, which combines in-person classes synchronized with interactive online instruction, thus ensuring quality teaching and compliance with health and safety measures. KIM is opting for combinations of different teaching methods and is therefore investing heavily in blended learning: face-to-face classes in our branches, online learning activities, collaboration, assessments, and feedback. In this mix of intensive face-to-face learning and online learning, the focus is always on the learner.

WE RECOGNIZE THAT;

To practice effective leadership, governance, and management for the development of organizations in both public, private, and civil society institutions for proper and continuous training and development, is not an option but a mandatory requirement. Good governance, Leadership, and Management practices are necessary for the economic transformation and social development of a country and the improvement of the quality of life and welfare of the people. This can only be achieved by continuous knowledge on contemporary issues. Training forums create an avenue through which participants share ideas, exchange views, and learn from the experiences of peers. Above all, participants need to continuously familiarize themselves with global best practices, standards, and ethics that demonstrate integrity, creativity, and innovative competitiveness. Therefore, whether you are a young professional starting off on your career journey or experienced c-suite professional, these courses are relevant to you. Please book your slot.

Muriithi Ndegwa OGW, HSC, FKIM Executive Director/CEO

January Programmes

| | Area of Competence Development | Course | Duration | Date (2021) | Mode | Venue | Fees (KES) |
|---|--------------------------------|---|----------|-----------------|-----------------------------------|------------------------------------|----------------------------|
| 1 | Customer Service | Customer Care & Communication Skills | 5 days | Jan 11th - 15th | CBT LIVE WEBINAR e-LEARNING | Mombasa ZOOM KIM Website/LMS | 80,000 40,000 15,000 |
| 2 | Management | Leadership & Management Skills for 21st Century | 5 days | Jan 11th - 15th | CBT LIVE WEBINAR e-LEARNING | Mombasa ZOOM KIM Website/LMS | 80,000 40,000 15,000 |
| 3 | Marketing | Advanced Digital Marketing Strategy | 5 days | Jan 18th – 22nd | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 4 | Soft Skills | Mastering Personal Effectiveness | 5 days | Jan 18th – 22nd | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 5 | Supervisory Skills | Emotional Intelligence for Supervisors & line Managers | 5 days | Jan 25th - 29th | CBT LIVE WEBINAR e-LEARNING | Mombasa ZOOM KIM Website/LMS | 80,000 40,000 15,000 |
| 6 | Operations | Supply chain Management | | Jan 25th - 29th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |

February Programmes

| | Area of Competence Development | Course | Duration | Date (2021) | Mode | Venue | Fees (KES) |
|---|--------------------------------|--|----------|-----------------|-----------------------------------|--|----------------------------|
| 1 | Human Resources | HR Metrics & Analytics | 5 days | Feb 1st - 5th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 2 | Procurement | Effective Purchasing & Contract Negotiation | 5 days | Feb 1st - 5th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 3 | Communication | PR & Communication Skills | 5 days | Feb 8th - 12th | CBT LIVE WEBINAR e-LEARNING | Mombasa ZOOM KIM Website/ LMS | 80,000 40,000 15,000 |
| 4 | Office Administration | Beyond the Executive Assistant - Module II | 5 days | Feb 8th - 12th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 5 | Management | Strategic Management for Supervisors & New Managers | 5 days | Feb 15th - 19th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 6 | Health & Safety | Organisational Health & Safety | 5 days | Feb 15th - 19th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 7 | Records Management | Electronic Records Management | 5 days | Feb 22nd - 26th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 8 | Office Management | The Effective Office Management & Administrator Program (Module I) | 5 days | Feb 22nd - 26th | CBT LIVE WEBINAR e-LEARNING | Mombasa ZOOM KIM Website/ LMS | 80,000 40,000 15,000 |

March programmes

| | Area of Competence | Course | Duration | Date(2021) | Mode | Venue | Fees(KES) |
|----|--------------------------------|---|----------|-----------------------|-----------------------------------|------------------------------------|----------------------------|
| 1 | Administration | Financial Literacy for Office Support | 5 days | Mar 1st - 5th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 2 | Monitoring & Evalua- tion | Result Based Monitoring & Evaluation | 5 days | Mar 1st - 5th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 3 | Procurement | Procurement BIDs and Tenders Management | 5 days | Mar 8th - 12th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 4 | Transport | Fleet Management | 5 days | Mar 8th - 12th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 5 | Procurement | Asset Disposal Training Programme | 5 days | Mar 15th - 19th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 6 | ICT Management | Cyber Security Policy Development Workshop for ICT Managers | 5 days | Mar 15th - 19th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 7 | Office Administration | The Effective Office Management & Administrator Program (Module I) | 5 days | Mar 22nd - 26th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 8 | Customer Service Management | Customer Care & Communication Skills | 5 days | Mar 22nd - 26th | CBT LIVE WEBINAR e-LEARNING | Mombasa ZOOM KIM Website/LMS | 80,000 40,000 15,000 |
| 9 | Supervisory Skills | Emotional Intelligence for Supervisors & line Managers | 4 days | Mar 29th - 1st Apr | CBT LIVE WEBINAR e-LEARNING | Mombasa ZOOM KIM Website/LMS | 80,000 40,000 15,000 |
| 10 | Office Administration | The Effective Office Management & Administrator Program (Module II) | 4 days | Mar 29th - 1st Apr | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |

April Programmes

| | Area of Competence | Course | Dura- tion | Date(2021) | Mode | Venue | Fees(KES) |
|----|-------------------------------|---|---------------|-----------------|-----------------------------------|------------------------------------|----------------------------|
| 1 | Office Administration | Essential Skills Program for Office Administrators - Module II | 4 days | Apr 6th - 9th | CBT LIVE WEBINAR | Naivasha ZOOM | 80,000 40,000 |
| 2 | Budgeting | Budgeting & Financial Planning for non Finance Managers/Staff | 4 days | Apr 6th - 9th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 3 | Transport | Transport & Logistics Management | 5 days | Apr 12th - 16th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 4 | Office Administration | The Effective Office Management & Administrator Program Module I | 5 days | Apr 12th - 16th | CBT LIVE WEBINAR e-LEARNING | Mombasa ZOOM KIM Website/LMS | 80,000 40,000 15,000 |
| 5 | Productivity Improve- ment | Lean Six Sigma Yellow Belt | 2 days | Apr 19th -20th | СВТ | Nairobi | 75,000 |
| 6 | Productivity Improvement | Lean Six Sigma Green Belt | 3 days | Apr 21st – 23rd | СВТ | Nairobi | 87,000 |
| 7 | Productivity Improve- ment | Lean Six Sigma Black Belt | 5 days | Apr 26th - 30th | СВТ | Nairobi | 150,000 |
| 8 | Data Analytics | Advanced Data Analytics on MS Excel | 5 days | Apr 19th - 23rd | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 9 | Supervisory Skills | Advanced Supervisory Skills | 5 days | Apr 26th - 30th | CBT LIVE WEBINAR | Naivasha ZOOM | 80,000 40,000 |
| 10 | Driving | Defensive Driving Skills | 5 days | Apr 26th - 30th | CBT LIVE WEBINAR | Naivasha ZOOM | 80,000 40,000 |



May Programmes

| | Area of Competence | Course | Duration | Date(2021) | Mode | Venue | Fees(KES) |
|---|---------------------------|--|----------|-----------------|---------------------|-----------------|------------------|
| 1 | Driving | Life skills training for Drivers: What next after Driving? | 5 days | May 3rd -7th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 2 | Project Management | Project Management for Public Sector | 5 days | May 3rd -7th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 3 | Data Analytics | Data Analytics on MS Excel | 5 days | May 10th - 14th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 4 | Human Resource Management | HR Best Practices for Non-HR Managers | 4 days | May 10th - 14th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 5 | Change Management | Strategic Change Management Workshop | 5 days | May 17th - 21st | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 6 | Office Management | Beyond the Executive Assistant - Module II | 5 days | May 17th - 21st | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 7 | Risk Management | Enterprise Risk Management (ERM) Development Workshop | 4 days | May 24th - 28th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 8 | Operations | Supply chain Management | 4 days | May 24th - 28th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |

June Programmes

| | Area of Competence | Course | Duration | Date(2021) | Mode | Venue | Fees(KES) |
|----|---------------------------|--|----------|-------------------------|-----------------------------------|------------------------------------|----------------------------|
| 1 | Security | Fraud & Investigation Programme | 4 days | May 31st - 4th Jun | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 2 | Office Administration | Advanced PA & Executive Assistants Protocol & Etiquette Course | 2 Weeks | May 31st – 11th June | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 3 | Human Resource Management | Transforming HR into Business Partner | 5 days | May 31st - 4th June | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 4 | Security | Advanced Diplomatic Protocol & Etiquette Training for Security Staff | 5 days | Jun 7th - 11th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 5 | Office Administration | Essential Skills Program for Office Administrators | 5 days | Jun 7th - 11th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 6 | Cyber Security | Security & Cyber Crime Management | 5 days | Jun 7th - 11th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 7 | Office Administration | PA Black Belt: The Effective Office Management & Administrator Program (Module IV) | 3 Weeks | Jun 14th - Jul 2nd | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 8 | Soft Skills | Emotional Intelligence & Competence | 5 days | Jun 14th - 18th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 9 | Project Management | Result Based Project Management | 5 days | Jun 14th - 18th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 10 | ICT Management | Internet Ethics & Usage Framework Development Course | 5 days | Jun 21st - 25th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 11 | Operations | Warehouse & Supply Chain Management | 5 days | Jun 21st - 25th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 12 | Customer Service | Customer Care & Public Relations | 5 days | Jun 21st - 25th | CBT LIVE WEBINAR e-LEARNING | Mombasa ZOOM KIM Website/LMS | 80,000 40,000 15,000 |
| 13 | Office Management | The Effective Office Management & Administrator Program (Module II) | 5 days | Jun 28th – 2nd Jul | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 14 | Records Management | Advanced Electronic Records Management Training | 5 days | Jun 28th – 2nd Jul | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 15 | Stress Management | Stress Management & Conflict Resolution Training | 5 days | Jun 28th – 2nd Jul | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |

July Programmes

| | Area of Competence | Course | Duration | Date(2021) | Mode | Venue | Fees(KES) |
|---|-----------------------|---|----------|-----------------|-----------------------------------|--|----------------------------|
| 1 | General Management | Job of the Manager - Techniques for the 21st Centrury | 5 days | Jul 5th - 9th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 2 | Human Resource | Transforming HR into Business Partner | 5 days | Jul 5th - 9th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 3 | Office Administration | PA Master Class: The Effective Office Management & Administrator Program (Module III) | 2 Weeks | Jul 12th - 23rd | CBT LIVE WEBINAR | Mombasa ZOOM | 150,000 |
| 4 | Leadership | Leadership & Management Skills for Supervisors | 5 days | Jul 12th -16th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 5 | Transport | Transport & Logistics Management | 5 days | Jul 19th -23rd | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 6 | Office Administration | The Effective Office Management & Administrator Program Module I | 5 days | Jul 19th -23rd | CBT LIVE WEBINAR e-LEARNING | Mombasa ZOOM KIM Website/ LMS | 80,000 40,000 15,000 |
| 7 | Data Analytics | Advanced Data Analytics on MS Excel | 5 days | Jul 26th - 30th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 8 | Supervisory Skills | Advanced Supervisory Skills | 5 days | Jul 26th - 30th | CBT LIVE WEBINAR | Naivasha ZOOM | 80,000 40,000 |
| 9 | Driving | Defensive Driving Skills | 5 days | Jul 26th - 30th | CBT LIVE WEBINAR | Naivasha ZOOM | 80,000 40,000 |



August Programmes

| | Area of Competence | Course | Duration | Date(2021) | Mode | Venue | Fees(KES) |
|----|----------------------------|--|----------|-------------------------------|-----------------------------------|--|----------------------------|
| 1 | Office Administration | Communication & Planning Skills for Administrative Professionals | 5 days | Aug 2 <mark>nd -</mark> 6th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 2 | Procurement | Procurement BIDs and Tenders Management | 5 days | Aug 2nd - 6th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 3 | Finance | Treasury & Cash Management | 5 days | Aug 9th – 13th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 4 | Drivers | Protocol & Etiquette for Drivers | 5 days | Aug 9th – 13th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 5 | Supervision | Supervisory Skills Management | 5 days | Aug 16th -20th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 6 | Human Resources | Human Resource Policy Development | 5 days | Aug 16th -20th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 7 | Stress Management | Stress Management & Conflict Resolution Training | 5 days | Aug 23 <mark>rd – 27th</mark> | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 8 | Office Administration | PA Black Belt: The Effective Office Management & Administrator Program (Module IV) | 3 Weeks | Aug 23rd – Sept 10th | СВТ | Mombasa | 225,000 |
| 9 | Customer Service | Customer Care and Communication Skills for Frontline staff | 5 days | Aug 23rd – 27th | CBT LIVE WEBINAR e-LEARNING | Mombasa ZOOM KIM Website/ LMS | 80,000 40,000 15,000 |
| 10 | Procurement | Inventory Management & Purchasing Skills | 5 days | Aug 30th -Sep 3rd | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 11 | Organisational development | Change Leadership and Organization Structure | 5 days | Aug 30th -Sep 3rd | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |

September Programmes

| | Area of Competence | Course | Duration | Date(2021) | Mode | Venue | Fees(KES) |
|---|-------------------------------|--|----------|---------------------|---------------------|-----------------|------------------|
| 1 | Human Resources | Advanced HR Metrics & Analytics | 5 days | Sept. 6th - 10th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 2 | ICT Management | Internet Ethics & Usage Framework Develop- ment Course | 5 days | Sept. 6th - 10th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 3 | Strategic Management | Strategic Management for Supervisors & New Managers | 5 days | Sept 13th - 17th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 4 | Productivity Improve- ment | Lean Six Sigma Yellow Belt | 2 days | Sept 13th - 14th | СВТ | Nairobi | 75,000 |
| 5 | Productivity Improvement | Lean Six Sigma Green Belt | 3 days | Sept 15th - 17th | СВТ | Nairobi | 87,000 |
| 6 | Productivity Improvement | Lean Six Sigma Black Belt | 5 days | Sept 20th - 24th | СВТ | Nairobi | 150,000 |
| 7 | Risk Management | Enterprise Risk Management (ERM) Develop- ment Workshop | 5 days | Sept 27th - Oct 1st | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 8 | Human Resource Management | HR Appraisal & Reward Policy Development | 5 days | Sept 27th - Oct 1st | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 9 | Records Management | Documents Compliance and Records Management | 5 days | Sept 27th - Oct 1st | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |

October Programmes

| | Area of Competence | Course | Duration | Date(2021) | Mode | Venue | Fees(KES) |
|----|-------------------------|---|----------|-----------------|-----------------------------------|--|----------------------------|
| 1 | Protocol & Diplomacy | Protocol & Diplomacy Program | 5 days | Oct 4th - 8th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 2 | Supervisory Skills | Effective Supervisory & Management Skills | 5 days | Oct 4th - 8th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 3 | Monitoring & Evaluation | Result Based Project Monitoring & Evaluation | 4 days | Oct 12th - 15th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 4 | Operations | Warehouse Management & Inventory Control | 4 days | Oct 12th - 15th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 5 | Communication | PR & Strategic Communication Skills | 5 days | Oct 19th - 23rd | CBT LIVE WEBINAR e-LEARNING | Mombasa ZOOM KIM Website/ LMS | 80,000 40,000 15,000 |
| 6 | Office Administration | Essential Skills Program for Office Adminis- trators - Module II | 4 days | Oct 18th - 22nd | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 7 | Budgeting | Budgeting and Financial Planning | 4 days | Oct 18th - 22nd | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 8 | Security | Security & Cyber Crime Management | 5 days | Oct 25th - 29th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 9 | Marketing | Virtual Marketing & Social Media Policy | 5 days | Oct 25th - 29th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 10 | Projects & Finance | Managing Donor Funded Projects | 5 days | Oct 25th - 29th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |

November Programmes

| | Area of Competence | Course | Duration | Date(2021) | Mode | Venue | Fees(KES) |
|---|--------------------|---|----------|-----------------|---------------------|---|----------------------------|
| 1 | Records | Electronic Records Management | 5 days | Nov 1st - 5th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 2 | E-Commerce | Internet Strategies: - Social Media and E-commerce. | 5 days | Nov 1st - 5th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 3 | Operations | Advanced Supply chain Management | 5 days | Nov 1st - 5th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 4 | Management | Finance for Non- Finance Managers | 5 days | Nov 8th - 12th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 5 | Safety | Road and Safety Management Program for Drivers | 5 days | Nov 8th - 12th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 6 | Management | Leadership Program for New Managers & Supervisors | 5 days | Nov 15th - 19th | CBT LIVE WEBINAR | Mombasa ZOOM KIM Web- site/LMS | 80,000 40,000 15,000 |
| 7 | Operations | Stores & Warehouse Management | 5 days | Nov 15th - 19th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 8 | Administration | Effective office skills for Support Staff | 5 days | Nov 22nd - 26th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |
| 9 | Leadership | Emotional Intelligence in Leadership | 5 days | Nov 22nd - 26th | CBT LIVE WEBINAR | Mombasa ZOOM | 80,000 40,000 |

December Programmes

| | Area of Competence | Course | Duration | Date(2021) | Mode | Venue | Fees(KES) |
|---|-----------------------|--|----------|---------------------|--------------------------|-----------------|------------------|
| 1 | Human Resources | Effective Employee Resourcing & induction | 5 days | Nov 29th – 3rd Dec | CBT LIVE WEBI- NAR | Mombasa ZOOM | 80,000 40,000 |
| 2 | Office Administration | The Effective Office Management & Administra PA Black Belt: The Effective Office Management & Administrator Program (Module IV) tor Program (Module III) | 3 Weeks | Nov 29th - 10th Dec | СВТ | Mombasa | 225,000 |
| 3 | Human Resources | Transforming HR into Business Partner Workshop | 5 days | Dec 6th - 10th | CBT LIVE WEBI- NAR | Mombasa ZOOM | 80,000 40,000 |

CPD Conferences 2021

| 1 | 10th Annual Managers Conference | May 26th - 28th 2021 | Mombasa |
|---|--|------------------------|---------|
| 2 | The African Governance & Leadership Convention | October 27th-29th 2021 | Mombasa |
| 3 | 9th Annual Women in Leadership Conference | Sept 22nd - 24th 2021 | Mombasa |
| 4 | Strategic Change Management Conference | Nov 24th - 26th 2021 | Mombasa |

International Leadership Programmes 2021

| | Sector | Course | Venue | Charges | Date |
|---|--|--|--------------|----------|-----------------------|
| 1 | Governance & Public Sector Administration | Leadership And Policy Implementation | Arusha | 1200 USD | 25th-29th Jan 2021 |
| | | Women In Boards | Kigali | 1200 USD | 22nd - 26th Feb 2021 |
| | | Transformative Leadership For Implementating Public Sector Reforms | South Africa | 1600 USD | 22nd-26th Mar 2021 |
| | | Strategic Performance Management | Dubai | 1600 USD | 26th-30th April 2021 |
| | | Corporate Governance And Board Competency | Malaysia | 2000 USD | 24th-28th May 2021 |
| | | Public Sector Governance And Budgeting Reforms | South Africa | 2000 USD | 21st - 25th June 2021 |
| 2 | Human Resource Management | Leading With Emotional Intelligence | Malaysia | 2000 USD | 26th - 30th July 2021 |
| | | Design Thinking: Transform How You Create And Innovate | Singapore | 2000 USD | 23rd-27th Aug 2021 |
| | | Project Management Professional Seminar | Dubai | 1600 USD | 20th-24th Sep 2021 |
| 3 | National Security | Disaster Management And Preparedness | Kampala | 1200 USD | 25th-29th Oct 2021 |
| | | Crime Prevention And Management | Arusha | 1200 USD | 22nd - 26th Nov 2021 |

| | Sector | Course | Venue | Charges | Date |
|---|------------------------|---|--------|----------|----------------------|
| | | Cyber Crime And Forensic Investigation | Kigali | 1200 USD | 13th -17th Dec 2021 |
| 4 | Financial Managemement | Advanced Public Sector Financial Management | Dubai | 1600 USD | 15th - 19th Mar 2021 |
| | | Advanced Fraud Examiners Course | Kigali | 1200 USD | 12th -16th Apr 2021 |

Local Research Training

| | Target Group | Course | Date | Mode | Venue | Fees (KES) |
|---|---|---|--------------------------|-----------------|-------|------------|
| 1 | Scholars / Researchers / Academicians / Scientists | The 8th KIM Journal Publishing Seminar | 8th to 11th Jun 2021 | Live Webinar | Zoom | 40,000 |
| 2 | Scholars / Researchers / Academicians/ Scientists | The KIM International Research Conference | 17th to 20th Aug 2021 | Live Webinar | Zoom | 40,000 |

International Research Conferences

| | Target Group | Course | Venue | Charges | Date |
|---|--------------|---|-------------------------------|----------|-----------------------------|
| 1 | Open | The 24th ISO and TQM Research Conference | Beiji <mark>ng, Chin</mark> a | 2000 USD | 29th Mar - 1st Apr 2021 |
| 2 | Open | The 23rd Excellence in Service Conference | Italy | 2000 USD | 31st August - 3rd Sept 2021 |
| 3 | Open | ISO And TQM Training | Macau | 1800 USD | 25nd - 28th Oct 2021 |

Research Consultancies

1. Market research with a focus on the following;

- Reputation Surveys (Corporate Brand Image)
- Mystery Shopper Surveys, Stakeholder Engagement Surveys
- Customer surveys
- Pre-new product launch surveys
- Baseline and feasibility studies
- Consumer behavior research including usage and attitudes
- Net promoters score surveys (NPS)

2. In-house surveys including the following;

- Employees satisfaction surveys
- Employee engagement surveys

- Baseline surveys
- Mid-term evaluation surveys
- Post-project surveys
- Business process surveys
- 3. Pre and Post Impact Reviews for Communication/ Marketing Campaign
- 4. Brand Audit

NOTES

- All fees are exclusive of accommodation, transport and relevant taxes/VAT.
- Interested participants should fill in a registration form to guarantee a slot for the specified training and confirm attendance at least TWO weeks in advance for local programs and THREE weeks for international programs
- Payment is strictly on or before training or Corporate LPO's with 30 days credit period.
- All costs are per participant.
- KIM paid up Members will enjoy 10% discount.

International Partners

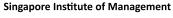














Some of our Clients







































































